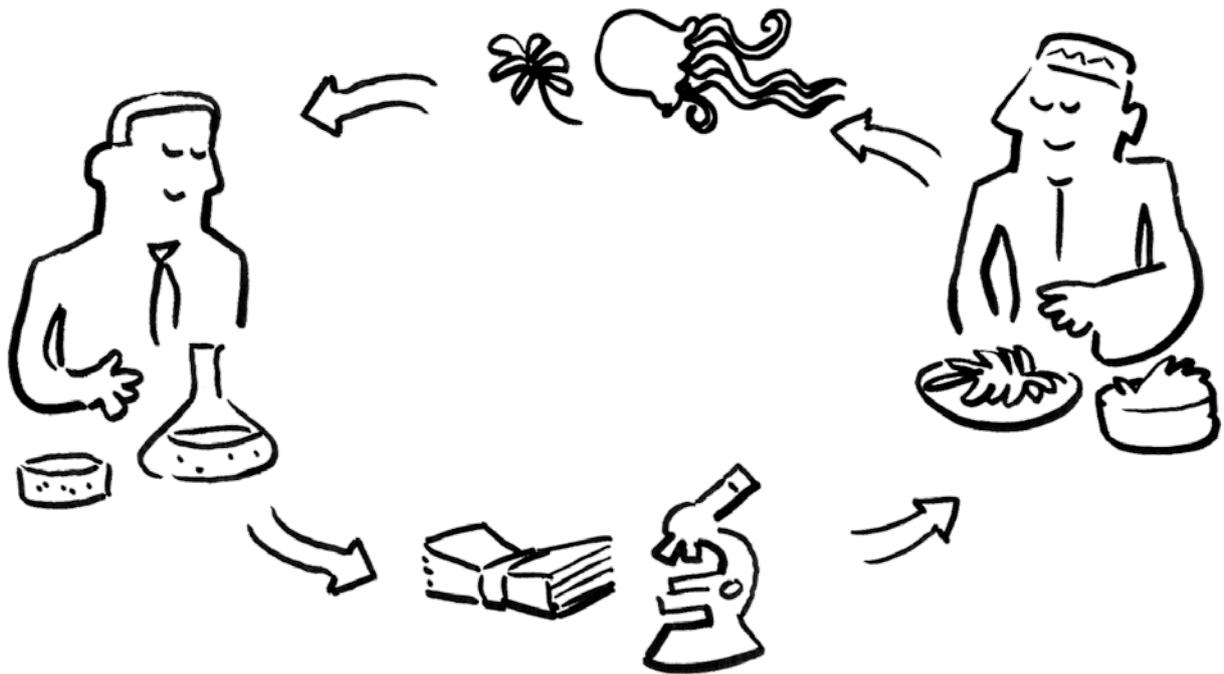


# MAKING ABS WORK FOR YOU

THE STRATEGIC PARTNERSHIP OF UEBT,  
PHYTOTRADE AFRICA AND THE ABS INITIATIVE



## ACCESS AND BENEFIT SHARING (ABS)

... is high on the agenda worldwide – on a political and business level. The Nagoya Protocol is in force since October 2014. ABS laws are being developed and revised in many countries. The European Union for example requires companies engaged in biodiversity-based R&D and procurement to substantiate compliance with ABS rules. At the same time market demands are changing. Consumers are increasingly basing their buying decisions on ethical criteria.

Companies need to act on this new reality which changes the way bio-prospecting is being conducted. Legislators and policy makers need to understand the legal implications and requirements. Providers of biological resources with the respective genetic and biochemical composition and the associated traditional knowledge need to be aware of the benefits they will potentially receive.





These stakeholders – each with its own particular set of questions – are seeking specific legal and technical expertise in the valorization of biological resources and, ultimately, the establishment of ABS compliant value chains.

The **UNION FOR ETHICAL BIOTRADE (UEBT)**, **PHYTOTRADE AFRICA** and the **ABS CAPACITY DEVELOPMENT INITIATIVE** have joined forces to meet these demands. Their strategic partnership provides expertise and networks rooted in many years of experience with ABS and related issues.

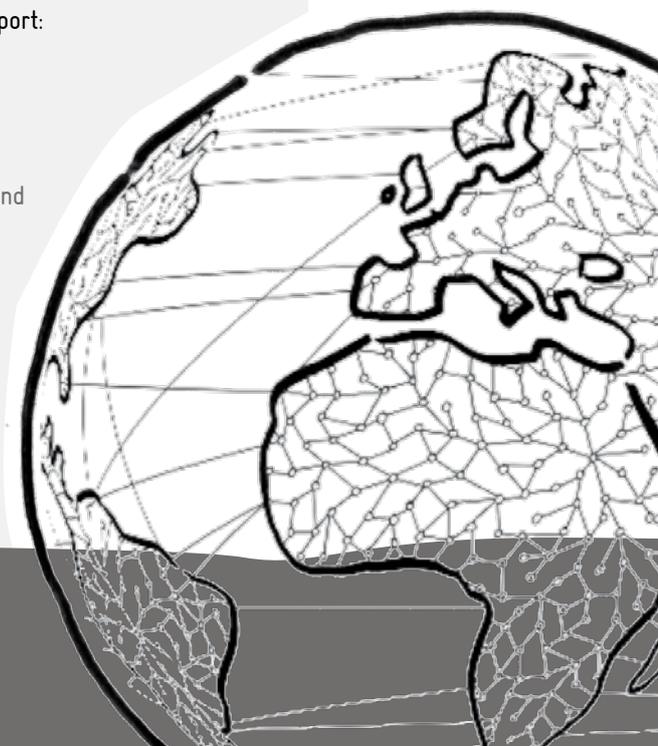
## WHAT WE OFFER

Expertise on ABS laws and policies, institutional and procedural set-up, value chain development, contract negotiation, ethical practices on biodiversity-based sourcing, innovation, market access, industry knowledge and multi stakeholder processes.

Networks of regulators (governmental institutions being responsible for ABS in their respective countries), users (from global companies to small- and medium-sized enterprises [SMEs] using genetic resources) and providers (from Indigenous Peoples and Local Communities [IPLCs] to cooperatives which are the holders of the genetic resources and the associated traditional knowledge).

With the involvement of relevant stakeholders from the regulator, provider and user side, the partnership aims to support:

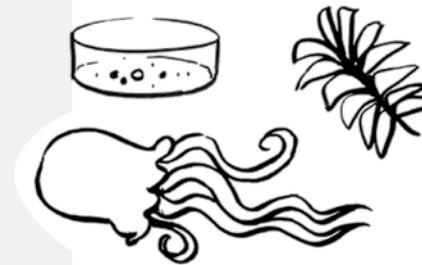
- development of regulatory frameworks on ABS,
- matchmaking between users and providers,
- mutual understanding amongst stakeholders,
- navigation through administrative complexities, and
- negotiation of fair ABS agreements.





An initial three-year roadmap will outline ABS-related activities:

- promoting dialogue and exchange between stakeholders protecting the interests of each party in the most optimized way
- facilitating processes for ABS compliance – identifying opportunities for biodiversity-based innovation, providing guidance on fulfilling legal and ethical requirements on ABS, and assisting in ABS-related negotiations
- promoting ABS beyond the basic legal obligations



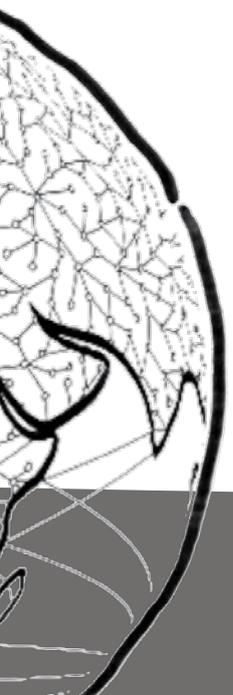
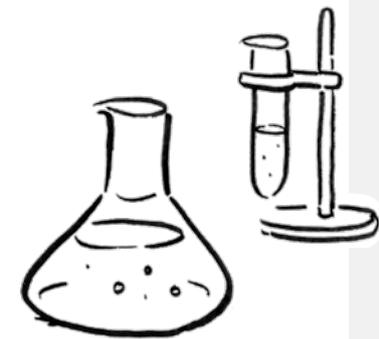
## HOW YOU BENEFIT

Whether you are a user, a provider or a regulator, you are invited to reach out to us and discuss a possible collaboration.

Your benefit from collaborating with the partnership is as concrete as it is manifold:

- guidance on ABS issues and compliance
- ideas on possible benefits and learn how to negotiate them
- support in the implementation of pragmatic and effective regulations in provider countries
- clarification on ABS obligations in user countries
- development and implementation of ABS concepts
- participation in structured exchange with other stakeholders
- advancement of compliance with ABS on existing and new value chains
- identification of joint opportunities and potential partners for innovation
- creation of "business friendly" ABS modus operandi.

Modalities for collaboration are defined on a case-by-case basis.



## WHO WE ARE



**UNION FOR ETHICAL BIOTRADE (UEBT)** is a member-based non-profit association that promotes the 'Sourcing with Respect' of ingredients that come from biodiversity. Members, which include companies in the food, cosmetics, and pharmaceutical sectors, adopt ethical sourcing practices for all natural ingredients. These practices, established in the internationally-recognized Ethical BioTrade standard, reflect the principles of the Convention on Biological Diversity (CBD), including on access to genetic resources and fair and equitable benefit sharing. They also advance sustainable business growth, local development and biodiversity conservation. In addition, UEBT provides technical advice and support on CBD-related issues, including through training, consultancies and practical tools.

Contact: Maria Julia Oliva, + 31 20 223 4567, [julia@ethicalbiotrade.org](mailto:julia@ethicalbiotrade.org), [www.ethicalbiotrade.org](http://www.ethicalbiotrade.org)



**PHYTOTRADE AFRICA** was established in 2001 as the trade association of the natural products industry in Southern Africa. We are a non-profit, membership-based organisation representing small and medium sized businesses and other parties in the sustainable valorization and commercialization of indigenous plant products. We support the development of inclusive value chains with expertise in natural resources through to global market access. We operate in Botswana, Madagascar, Malawi, Mozambique, Namibia, South Africa, Swaziland, Zambia and Zimbabwe. Our purpose is to alleviate poverty and protect biodiversity in the region by developing an industry that is not only economically successful but also ethical and sustainable.

Contact: Cyril Lombard, + 44 20 7739 8822, [abs@phytotradeafrica.com](mailto:abs@phytotradeafrica.com), [www.phytotrade.com](http://www.phytotrade.com)

THE ABS  
CAPACITY  
DEVELOPMENT  
INITIATIVE



**THE ABS CAPACITY DEVELOPMENT INITIATIVE** aims to contribute to poverty reduction, food security, technology transfer, social development including equity and rights, and biodiversity conservation through implementing the Nagoya Protocol (NP) on ABS and the third objective of the Convention on Biological Diversity (CBD). The ultimate goal is to help create enabling environments in which genetic resources and the associated traditional knowledge are utilized in a sustainable way, while ABS delivers economic and development opportunities to all relevant stakeholders. The ABS Capacity Development Initiative is implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and funded by the governments of Germany, Norway, Denmark, France, the European Union and the Institut de la Francophonie pour le développement durable.

Contact: Suhel al-Janabi, + 49 177 253 6453, [s.aljanabi@geo-media.de](mailto:s.aljanabi@geo-media.de), [www.abs-initiative.info](http://www.abs-initiative.info)

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